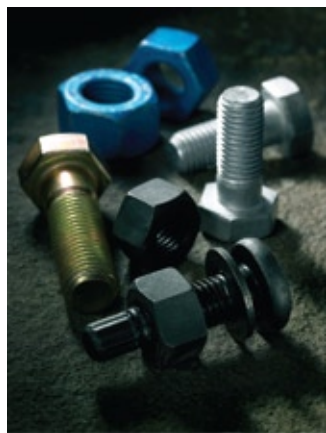


# Porteous & Nucor Form Alliance

## To make Cap Screws and Structural Product Available Everywhere!



Porteous Fastener Company and Nucor Fastener have partnered to launch a major new initiative which will give distributors easy access to an extensive inventory of Nucor-made domestic Grade 5 and 8 cap screws, structural bolts and TC assemblies.

Product will ship from Nucor's manufacturing plant in St. Joe, Indiana to Porteous' all-new, state of the art distribution center in Carol Stream, Illinois. From here, large quantities of Nucor product will transfer to the many PFC distribution centers around the country.

All Products are made from steel melted and rolled in the USA and are under strict lot control; test reports are available both electronically and on hard copy. Quality registrations include: ISO/TS 16949:2002, ISO 9001:2000 and A2LA.



**For more information on how to benefit from the Porteous/ Nucor alliance,  
contact any Porteous or Nucor Fastener sales representative.**

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6730 County Road 60  
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**Porteous Fastener Co.**  
www.porteousfastener.com



**Nucor Fastener**  
www.nucor-fastener.com

# Porteous and Nucor Form Alliance

**P**orteous Fastener Company and Nucor Fastener have partnered to launch a major new initiative that makes world-class Grade 5 and 8 cap screws, along with structural and TC bolts more readily available to distributors across America.

With strong demand for “made in USA” cap screws and structural bolts, the companies recognize the need for easier access to the product throughout the country. Product is already making the short trip from Nucor’s manufacturing plant in St. Joe, Indiana to Porteous’ all-new, state-of-the-art distribution center in Carol Stream, Illinois. From this point, Porteous will transfer large quantities of inventory to their many distribution centers and branches around the country to satisfy regional demand.

Now more than ever, from Seattle to Tampa, and from Los Angeles to Perth Amboy, New Jersey, distributors will have easy access to a broad and deep inventory of Nucor-made domestic cap screws and

structural bolts. All products are made from steel melted and rolled in the USA and are under strict lot control; test reports are available both electronically and on hard copy.

Nucor Fastener is the domestic leader in fastener production, manufacturing highest-quality standard fasteners as well as specialty items. Nucor’s quality registrations include ISO/TS 16949:2002, ISO 9001:2000 and an A2LA accredited lab.

Distributors everywhere will have access to this inventory, both in the Nucor 40-pound boxes and also the PFC “red box” package configuration, with minimums well below what many have experienced in the past. Sophisticated replenishment ap-

proaches as well as a new, much heavier total inventory commitment from Porteous, will assure much higher fill-rates and quick turn-around of orders placed by distributors, many of which will be utilizing PFC Direct Connect for streamlining the ordering process.

Jim Witucki, Sales Manager for Nucor Fastener, said, “We feel that we finally have a way to satisfy the many distributors from coast-to-coast who desire Nucor but who just cannot be successfully serviced from our inventory and one location in Indiana. Building on our long-standing partnership with Porteous, we see this as a win/win/win for us, them, and the distributor.”

From the Porteous vantage point, Bob Porteous, Executive Vice President and COO, was candid. “Hon-



*Left to right: Don Haggerty, Jay Hebert (PFC); Jim Witucki, Nucor; Bob Porteous and Bruce Darling (PFC)*



*PFC S.W. Regional Distribution Center, Dallas, Texas*



*PFC S.E. Regional Distribution Center, Atlanta, GA*



*Parts entering the heat treat furnace*

estly, for many years we have worked with Nucor but just failed to carry that relationship far enough," he said. "Now with new major inventory dollar commitments, as well as the significant development of many new, larger distribution centers the past couple of years, we are able to expand the inventory and partner with Nucor to offer a higher service level at a more competitive price level. We are pleased that they have agreed to forming this new alliance, and it is just one more way we will continue to bring 'First Class Service' to our distributor partners everywhere."

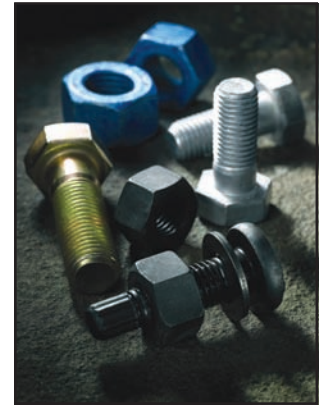


*Finished boxes on auto-pack line heading for label and palletizing*

With major expansion of the past two years now completed, Porteous offers convenient and broad inventory at large distribution centers in New Jersey, Georgia, Texas, Illinois, Washington, and Southern California. Additional branches are located in Hayward, California; Portland, Oregon; Vancouver, British Columbia; Salt Lake City, Utah; Denver, Colorado; Houston, Texas; Kansas City, Missouri; Detroit, Michigan; Cleveland, Ohio; and Tampa, Florida.

In addition to the expanded cap screw program, Porteous is newly emphasizing its Nucor-based structural product offering, and Nucor has become the major supplier/producer of the proprietary PFC9 cap screw line.

For more information on how to benefit from the Nucor/Porteous alliance, contact any Nucor or Porteous sales representative. ⚙



*Assorted Nucor Structural Bolts & Nuts*